COLORADO DEPARTMENT OF LABOR AND EMPLOYMENT EMPLOYER WEBINAR SERIES

### PAY & PROMOTION TRANSPARENCY IN COLORADO EQUAL PAY LAW

Division of Labor Standards & Statistics coloradolaborlaw.gov July 2, 2021





COLORADO

Department of Labor and Employment



### **ABOUT CDLE**

# Creating "A working economy that elevates all of Colorado" by:

- Building Colorado's talent pipeline
- Ensuring fair labor practices
- Making investments in human capital and strategic workforce development
- Helping businesses recruit employees
- Presenting an up-to-date and accurate picture of the economy
- Protecting our communities with a variety of consumer protection and safety programs
- Ensuring benefits to injured workers
- Contributing to a stable economy by providing temporary wage replacement
- Helping individuals with disabilities obtain, maintain, or regain employment



# **Employer Incentives and Compliance Assistance**

#### Incentives and Compliance Assistance

- Workers' Comp Premium Cost Containment Program
- Public Safety Programs
- Unemployment Insurance Compliance Assistance Seminars
- Voc Rehab Disability Etiquette and Workplace Accommodations
- Wage and Hour guidance

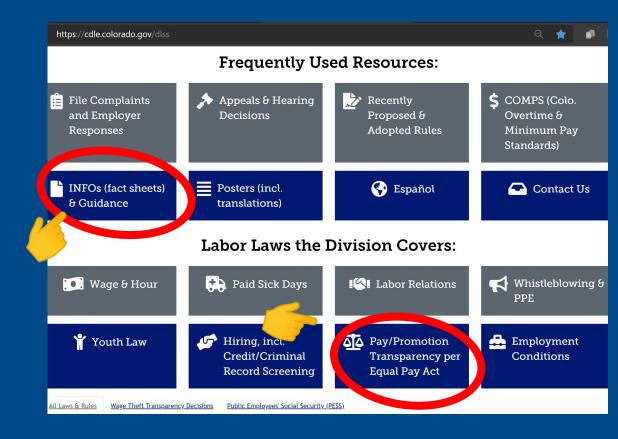
#### **Employer Recognition Programs**

- Governor's Summer Job Hunt
- Shining Stars of VR
- Workplace Safety Awards



# PAY & PROMOTION TRANSPARENCY IN COLORADO EQUAL PAY LAW

- The Equal Pay for Equal Work Act, Part 2
  - (passed by legislature as HB 19-085; now in Colorado statutes as CRS 8-5-201 et seq.)
- The Equal Pay Transparency Rules (7 CCR 1103-13)
- CDLE Resources & Compliance Guidance, at ColoradoLaborLaw.gov







# COLORADO Department of

### **Equal Pay for Equal Work Act**

(SB 19-085), Effective 1/1/21 (the "Act")

Resources: <a href="https://cdle.colorado.gov/equalpaytransparency">https://cdle.colorado.gov/equalpaytransparency</a>
(or: on the bottom of <a href="ColoradoLaborLaw.gov">ColoradoLaborLaw.gov</a>, click the box, "Pay/Promotion Transparency per Equal Pay Act"

- The Text of the Statute and Rules
   (Equal Pay for Equal Work Act, HB 19-085, C.R.S. § 8-5-101 et seq.)
   (Equal Pay Transparency Rules, 7 CCR 1103-13)
- Extensive Compliance Guidance:
  - Detailed Summary of Statute+Rules, with Guidance on Interpreting & Applying: Interpretive Notice & Formal Opinion (INFO) #9: Equal Pay for Equal Work Act, Part 2: Pay and Promotion Transparency
  - Summary Fact Sheet
  - Contact information, to call or email the Division w/ questions
  - **Complaint form** for Equal Pay for Equal Work Act complaints

(SB 19-085), Effective 1/1/21 (the "Act")

#### Who is covered?

- Employer, C.R.S. 8-5-101(5): "the state or any political subdivision, commission, department, institution, or school district thereof, and every other person employing a person in the state."
  - Applies to any person or entity employing 1+ employees in Colorado
  - Includes state and local governments & individuals
  - Not limited by # of employees
- Employee, C.R.S. 8-5-101(4): "a person employed by an employer."



#### Wage Discrimination Ban | Part 1

#### "Wage discrimination prohibited" (C.R.S. 8-5-102)

- Pay discrimination: prohibits "paying an employee of one sex ... less ... for substantially similar work, regardless of job title, based on ... skill; ... effort ...; and responsibility," and "wage rate differential" can be based only on:
  - 1. systems based on seniority, merit, production quality or quantity
  - 2. geographic location
  - 3. education, training, or experience, if reasonably related to the work
  - 4. travel, if regular and necessary for the work

#### Wage history requirements

- can't seek or rely on employee's wage history to set their wage
   [redressing "baked in" pay disparities that can follow women across jobs]
- can't ban employees from disclosing/discussing their wages [already covered by 2008 Wage Transparency Act]



#### Wage Discrimination Ban | Part 1

- Not administered by our Division (C.R.S. 8-5-103(1))
  - Division <u>may</u> create program "to accept and mediate complaints and to provide legal resources concerning alleged violations of" Part 1.
    - → Not yet; Division has focused on Colorado employers' & employees' need to facilitate compliance with Part 2 (pay & promotion transparency), which the Division <u>must</u> administer
- Remedies (C.R.S. 8-5-103):
  - 1. lawsuit with no administrative exhaustion (i.e., may go straight to court without any administrative complaint);
  - CCRD charge under Colorado Antidiscrimination Act (rights existing before the Act)





Pay & Promotion/Advancement Transparency | Part 2

8-5-201. Employment opportunities - opportunities for promotion or advancement - pay rates in job listings. (1) An employer shall make reasonable efforts to announce, post, or otherwise make known all opportunities for promotion to all current employees on the same calendar day and prior to making a promotion decision.

(2) AN EMPLOYER SHALL DISCLOSE IN EACH POSTING FOR EACH JOB OPENING THE HOURLY OR SALARY COMPENSATION, OR A RANGE OF THE HOURLY OR SALARY COMPENSATION, AND A GENERAL DESCRIPTION OF ALL OF THE BENEFITS AND OTHER COMPENSATION TO BE OFFERED TO THE HIRED APPLICANT.





#### Pay & Promotion/Advancement Transparency | Part 2

**8-5-202. Record keeping.** AN EMPLOYER SHALL KEEP RECORDS OF JOB DESCRIPTIONS AND WAGE RATE HISTORY FOR EACH EMPLOYEE FOR THE DURATION OF THE EMPLOYMENT PLUS TWO YEARS AFTER THE END OF EMPLOYMENT IN ORDER TO DETERMINE IF THERE IS A PATTERN OF WAGE DISCREPANCY.

**8-5-203. Enforcement - rules.** (1) The director has the power to administer, carry out, and enforce all of the provisions of this part 2 and may promulgate rules for that purpose. The director shall provide written copies of rules promulgated pursuant to this section to all employees and employers upon written request.

(2) (a) A PERSON WHO CLAIMS TO BE AGGRIEVED BY A VIOLATION OF SECTION 8-5-201 OR 8-5-202 MAY FILE A WRITTEN COMPLAINT WITH THE



#### Pay & Promotion/Advancement Transparency | Part 2

#### Left to Rulemaking and Division Interpretation:

- (A) Pay Transparency in Job Postings:
  - (1) Is Posting Required?
  - (2) "Range": <u>Width</u>? <u>Binding</u>?
  - (3) "Benefits": Which?
- (B) Promotion/Advancement Transparency:
  - (1) For Only Those <u>Qualified</u>?
  - (2) <u>Contents</u> and Permitted <u>Methods</u> of Notice?
  - (3) Requirements for <u>Accepting Applications</u> or <u>Hiring</u>?
- (C) Both Pay & Promotion/Advancement: Jobs & Postings Outside CO?

#### Rules:

Equal Pay Transparency Rules ("EPT Rules"), 7 CCR 1103-13

#### **Interpretive Guidance:**

INFO #9, Equal Pay for Equal Work Act, Part 2: Pay and Promotion Transparency



#### Pay & Promotion/Advancement Transparency | Part 2

#### (A) Pay Transparency in Job Postings, 8-5-201(2):

(2) AN EMPLOYER SHALL DISCLOSE IN EACH POSTING FOR EACH JOB OPENING THE HOURLY OR SALARY COMPENSATION, OR A RANGE OF THE HOURLY OR SALARY COMPENSATION, AND A GENERAL DESCRIPTION OF ALL OF THE BENEFITS AND OTHER COMPENSATION TO BE OFFERED TO THE HIRED APPLICANT.

#### (1) Is an external posting required?

No. Compensation disclosure required only if employer chooses to have an external job post.

#### (2) "Benefits": Which? EPT R. 4.1.1(C): major benefits; others if tax-reported

a general description of all employment benefits the employer is offering for the position, including health care benefits, retirement benefits, any benefits permitting paid days off (including sick leave, parental leave, and paid time off or vacation benefits), and any other benefits that must be reported for federal tax purposes, but not benefits in the form of minor perks.

#### (3) "Range": (a) Width? (b) Binding? EPT R. 4.1.2

A posted compensation range may extend from the lowest to the highest pay the employer in good faith believes it might pay for the particular job, depending on the circumstances. An employer may ultimately pay more or less than the posted range, if the posted range was the employer's good-faith and reasonable estimate of the range of possible compensation at the time of the posting.



#### Pay & Promotion/Advancement Transparency | Part 2

- (A) Pay Transparency in Job Postings, 8-5-201(2) (cont'd)
  - (4) Range: Job-specific? EPT R. 4.1.2, INFO #9
    - Must be for particular job advertised, not all in a department or category, .e.g.:

An employer cannot post a \$70,000-\$100,000 range for a *junior* accountant position just because it pays *senior* accountants at the high end of that range. But it can post \$70,000-\$100,000 for an accountant if it does not limit the posting to junior or senior accountants, and genuinely might offer as low as \$70,000 for a junior accountant, or as much as \$100,000 for a senior one.

- (5) Range: Geographic location? INFO #9
  - Only Colorado range is required for multi-state or remote postings.
  - Limit by location: postings may specify a different range for different parts of Colorado.
- (6) Hyperlinks to Compensation and Benefit Information? INFO #9, hyperlinks okay
  - Electronic postings can use clearly-identified hyperlink or URL to comp. & benefits
- (7) Employer Identity? Not required
  - Anonymous job postings are fine as long as they include job title, compensation & benefits



#### Pay & Promotion/Advancement Transparency | Part 2

(A) Pay Transparency in Job Postings, 8-5-201(2) (cont'd): When is Posting Compensation Required? *Based on Job & Employer Location:* 

	(A) Employer <u>with Colo.</u> staff at time of post	(B) Employer <u>with no Colo.</u> staff at time of post
(1) Job tied to <u>location in CO</u>	Must post comp.	Need not post comp.
(2) Remote job, even if "anywhere but CO"	Must post comp.	Need not post comp.
(3) Tied to <u>location out of CO</u>	Need not post comp.	Need not post comp.

Omitting compensation by posting that a <u>remote job</u> is for anyone, anywhere, "<u>except Coloradans</u>": <u>Not compliant with Act</u>.

- (a) No exception, Act text: All employers w/ any CO staff "shall disclose compensation in each posting for each job."
- (b) Rules can't & don't add exceptions absent from the statute.
  Implied exception: Truly must be done out-of-st (waiter), arguably beyond Act reach.
- c) Posting job as "remote": Statement that it's performable <u>anywhere</u>, including CO. Can't mis-label job (as not performable in CO) to opt out of law.



#### Pay & Promotion/Advancement Transparency | Part 2

- (B) Promotion/Advancement Transparency, 201(1):
  - 8-5-201. Employment opportunities opportunities for promotion or advancement pay rates in job listings. (1) AN EMPLOYER SHALL MAKE REASONABLE EFFORTS TO ANNOUNCE, POST, OR OTHERWISE MAKE KNOWN ALL OPPORTUNITIES FOR PROMOTION TO ALL CURRENT EMPLOYEES ON THE SAME CALENDAR DAY AND PRIOR TO MAKING A PROMOTION DECISION.
  - (1) Only Those "Qualified"?
    - No statute: "all current employees," clear legislative intent
  - (2) What Are "Opportunities for Promotion"? (EPT R. 4.2.1; INFO #9 p. 2-3)

When required. A "promotional opportunity" exists when an employer has or anticipates a vacancy in an existing or new position that could be considered a promotion for one or more employee(s) in terms of compensation, benefits, status, duties, or access to further advancement.



#### Pay & Promotion/Advancement Transparency | Part 2

- (B) Promotion/Advancement Transparency, 201(1) (cont'd)
  - (3) **Contents** (EPT Rule 4.2.2):
    - job title
    - means by which employees may apply
    - compensation and benefits as required by section 201(2)
    - may include required qualifications and intended hire/promotee

**Simple compliant example**: "Jo Doe is recommended for promotion to senior accountant. Salary \$50-70,000; health insurance & 401k. Interested applicants contact S. Poe in HR."

- (4) Permitted Methods? (EPT Rule 4.2.3): Any, as long as all covered employees
  - (A) can access within their regular workplace, either online or in hard copy;
  - (B) are told where to find required postings or announcements; and
  - (C) if a method reaches some but not all (e.g., online), use alternative for such EEs.
- (5) Special Method for Regular/Automatic Promotions or Hiring (INFO #9 at 4):
  Regular (at least monthly) hiring or automatic promotion into specific position upon completion of set requirements: one-time notice of the promotional opportunity in handbook, etc.



#### Pay & Promotion/Advancement Transparency | Part 2

- (B) Promotion/Advancement Transparency, 201(1) (cont'd
  - (6) Exceptions (EPT Rule 4.2.5):
    - (A) confidentiality from incumbent being replaced, as necessary & consistent
    - (B) automatic promotion after trial period of up to a year
    - (C) **temporary/acting/interim hire** up to 6mn; post when/if may become permanent
  - (7) Requirements for <u>Receiving Applications</u> or <u>Hiring?</u> EPT Rule 4.2 and INFO #9: No restrictions on hiring process or who is hired, including
    - can already know who position is intended for (but not final choice)
    - may state that applications are open only those with certain qualifications
    - may screen or reject candidates based on qualifications
    - no set # of days before hiring decision
    - no requirement that employer receives/considers applications



#### Pay & Promotion/Advancement Transparency | Part 2

- (B) Promotion/Advancement Transparency, 201(1) (cont'd)
  - (8) Out-of-State Jobs and Employees (EPT Rule 4.3 and INFO #9)

#### When is Promotion Notice Required? *Based on Job & Employer Location*:

	(A) Employer with Colo. staff	(B) Employer with no Colo. staff
(1) Job tied to <u>location in CO</u>	Notice w/ comp. required	Notice not required
(2) Remote job	Notice w/ comp. required	Notice not required
(3) Tied to <u>location out of CO</u>	Notice required Comp. not required	Notice not required



#### **Enforcement and Compliance**

#### **Employers are overwhelmingly complying**, at an increasing rate:

- (1) Division study of compliance by Colorado's 51 largest employers:
- analysis ongoing
- tentative: 1st 6 months, pay-posting compliance has risen to 80-90% of posts
- → Colorado's largest, most successful employers <u>are complying</u>, by posting comp.
- (2) <u>Division study of remote job postings</u>, after news reports of posts excluding CO
- Division randomly sampled >200 Indeed.com remote job posts, by CO & non-CO employers: ~99% of remote job posts did not exclude Coloradans
- (3) <u>Division review of compliance after violations found</u>:
- Division must investigate all complaints alleging violations
- Of violations found: 100% of employers have fixed non-compliant postings
- Employer brings posts into compliance after 1st violation ⇒ <u>Division waives all fines</u>



Key Goal: Further Colorado's strong progress toward posting compliance, not fines

⇒ More <u>outreach+education</u> coming for employers w/ non-compliant.posts, or Qs

Question: Can you verify what constitutes a pay range for job postings? For example, if we have a Warehouse I and Warehouse II position and the Warehouse II has a higher max \$\$, do we have to post that same pay range on the Warehouse I position? What is best practice when there are different skill level tiers for certain positions.

**Answer:** The pay range must be for the *particular* position that is advertised, not any related or similar position. However, if an employer genuinely may hire into one of two positions (e.g., a junior or senior accountant) depending on the applicant's experience, the employer may include the full range — from the lowest pay for the lower-paid position, to the highest pay for the highest-paid position.

See: slide 12-13; EPT Rule 4.1.2, & INFO #9 p. 1-2.



**Question:** Do we have to post ALL openings internally even if it will not be considered a "promotional opportunity? In other words, we HAVE to hire an external candidate for a job opening for operational/business need.

**Answer:** An employer's desire to fill a position with an outside hire is not an exception to the promotion notice requirements in the Act, and notice is required even if the employer intends to fill the position with an external hire. The notice of promotional opportunity may state that the employer intends to fill the position with an external candidate, and there is no requirement to interview or hire internal candidates.

See: slide 16-17; EPT Rules 4.2.2, 4.2.4, &INFO #9 p. 3.



Question: For an in-line lateral promotion (agent 1 promotion to agent 2 when employee meets certain qualifications), can an employer create a posting on their intranet page of the qualifications, benefits, compensation, etc.? Would that suffice as adequate notice to employees if all employees are told where to access listings of promotional opportunities? This posting would remain posted and not be sent out separately each time someone moves from agent 1 to agent 2.

Answer: If an employer automatically promotes employees in an in-line job progression upon completing set requirements at least monthly, the employer may provide a single notice of such promotional opportunities, rather than a notice for each individual promotion. Notice may be: (1) directly to employees in a periodic notice that is frequent enough to give employees time to apply, but at least monthly; or (2) in a static notice, such as a physical or intranet posting, or an employee handbook, (a) that is continuously accessible to employees, (b) that employees are told contains notice of promotional opportunities, and (c) that is updated promptly whenever any aspect of the promotional opportunity changes.





**Question:** Isn't there a lawsuit about whether this law is unconstitutional, and is enforcement being held off until the case is decided?

**Answer:** Yes, such a lawsuit was filed in late December 2020, but:

- in late May 2021, the federal court rejected the request to issue a preliminary injunction (an order early in the case) to halt application or enforcement based on the lawsuit's claim that both the statute and the Division's rules were unconstitutional; and
- in July 2021, all parties agreed to a dismissal of the lawsuit.



**Question:** What research/studies or focus groups does the DoL do to look at how many of these rules are put in practice and the ease of implementation of doing so?

**Answer:** Per slide 19, the Division has found that employers are overwhelmingly complying with the Act. In addition to reviewing job postings, the Division receives questions and feedback from employers in its rulemaking process and other outreach, and often incorporates this information into Division rulemaking and formal guidance.

See: slide 19.



**Question:** How is the state responding to national companies who are notifying with job postings that positions are not available to anyone who lives in Colorado. This seems to be an unintended negative consequence to providing equal opportunities.

See slide 19.

Question: Geographically impacted Cost of living differences impact on "Equal Pay"?

See slides 7, 13.

**Question:** "[I]if you we want to offer a candidate more than what was officially posted based on their wealth of experience and attributes that they bring to the table, are we not allowed to do that either?

See slide 12.

**Question:** If this information is on a public job board, then what additional steps are required for employers to follow?

See slide 16.





